

MASTER SOCIAL MEDIA ROADMAP

Annual Content Strategy Overview (Demo Example)

Q1: BUILD AUTHORITY & AWARENESS

Positioning + Audience Growth



Post Cover



Strategic Focus

- Establish expertise
- Grow audience
- Capture leads

Content Mix

- 40% Educational
- 30% Community
- 20% Soft Promotion
- 10% Brand Personality

Monthly Themes

Month	Theme
January	Fresh Starts & Goal Setting
February	Overcoming Obstacles
March	Building Momentum

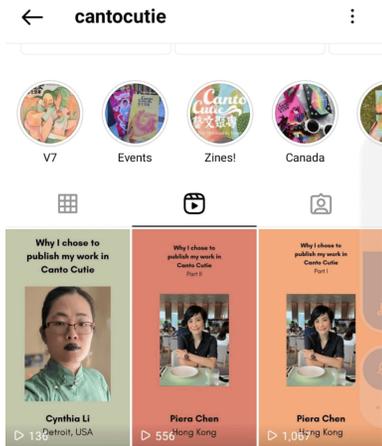
Core Campaign

- Free Guide Download
- Email List Growth Funnel

(Demo Example ONLY - Not Actual Work)

Q2: ENGAGEMENT & COMMUNITY

Deepening Trust



Strategic Focus

- Strengthen relationships
- Increase engagement rate
- Showcase results

Content Emphasis

- Case Studies
- Founder Stories
- Interactive Lives
- UGC Highlights

Core Campaign

- 5-Day Challenge
- Giveaway Collaboration
- Branded Hashtag Push

(Demo Example ONLY - Not Actual Work)

Q3: THOUGHT LEADERSHIP & SCALE

Authority Expansion + Pre-Launch



Strategic Focus

- Industry positioning
- Advanced insights
- Build anticipation

Content Types

- Myth-Busting Reels
- Data-Driven Posts
- Long-Form LinkedIn Articles
- Launch Teasers

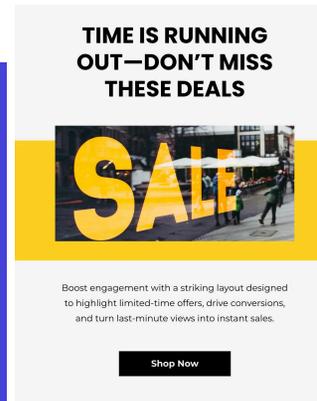
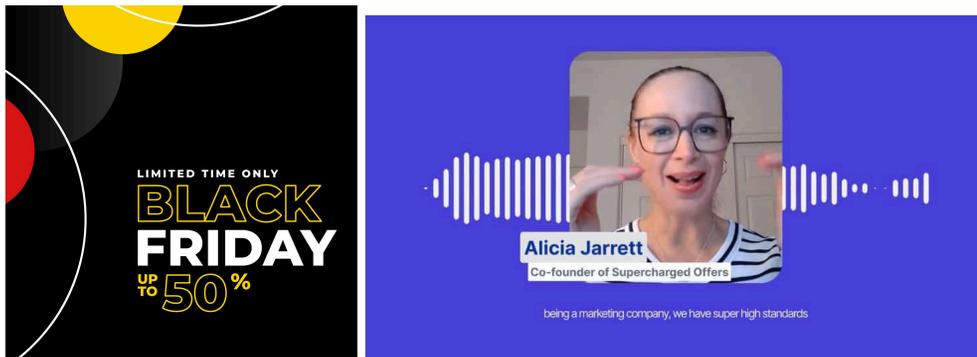
Core Campaign

- Webinar Funnel
- Waitlist Build
- Guest Collaborations

(Demo Example ONLY - Not Actual Work)

● Q4: CONVERSION & REVENUE PUSH

Monetization + Urgency



Strategic Focus

- Objection Handling
- Offer Breakdown
- Urgency & Scarcity

Content Emphasis

- Social Proof
- FAQs
- Offer Explainers
- Countdown Posts

Core Campaign

- Major Sale / Launch
- Bundle Offers
- Retargeting Ads

(Demo Example ONLY - Not Actual Work)

July
17

Weekly Structure

Monday: Authority / Education

Tuesday: Community Engagement

Wednesday: Value Deep-Dive

Thursday: Behind-the-Scenes or Live

Friday: Soft CTA or Testimonial

Repeat weekly with rotating themes.



KPI FOCUS BY QUARTER

Q1 Audience Growth + Email Opt-ins

Q2 Engagement Rate + Community Activity

Q3 Webinar / Waitlist Signups

Q4 Conversions + Revenue

(Demo Example ONLY - Not Actual Work)